

Seller Guidance



WHAT TO SELL

ITEMS BY CATEGORY | BY SEASON



North Tampa

TRACYJOHNSON@JBFSALE.COM





WHAT TO SELL CLOTHING

SPRING

Item Limits: At this time, we do not limit by type or category the number of clothing items you can bring to the sale, but please keep in mind that seasonally appropriate items tend to sell best. Our goal is to help you maximize your sales!

Short-sleeved items:
onesies, shirts, dresses



Shorts, skirts, capris
summer dresses
jeans



Lightweight summer
pajamas and sleepwear



Sandals, rain boots
shoes, Crocs, flip flops
water/swim shoes



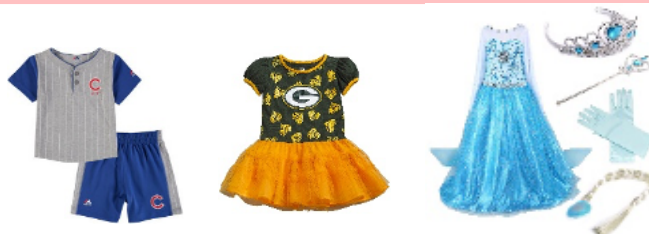
Sweatshirts
lightweight jackets
summer accessories



Swimsuits and
accessories



Fan gear—any length
dress-up/play outfits



NO THANK YOU ITEMS

There are some items we know don't sell well right now.

To those items, we say "no thank you" for NOW—but please check the FALL page list of items for when you CAN sell these.

- X long-sleeve shirts
- X long-sleeve onesies
- X long-sleeve dresses

- X heavyweight leggings
- X long pants
- X heavy denim

- X Fleece pajamas
- X Winter pajamas
- X Fleece Sleepers

- X snow boots
- X winter jackets
- X gloves
- X winter gear

- X Halloween costumes





WHAT TO SELL CLOTHING

FALL

Item Limits: At this time, we do not limit by type or category the number of clothing items you can bring to the sale, but please keep in mind that seasonally appropriate items tend to sell best. Our goal is to help you maximize your sales!

Long-sleeved items:
onesies, shirts, dresses



Leggings
long pants
jeans



All pajamas



Shoes, Special Occasion
rain boots
Crocs



Fall & winter jackets
winter accessories



Swimsuits



ALL holiday outfits
Halloween, Thanksgiving
Christmas, New Years
Easter...



NO THANK YOU ITEMS

We are fortunate to live in this fantastic Florida climate, so warm weather items are still accepted during the Fall sale.

However, please bring only those items that your children would wear from mid-Fall to mid-Spring.

- ✓ short-sleeve shirts
- ✓ short-sleeve onesies
- ✓ short-sleeve dresses
- _____
- ✓ shorts
- ✓ skirts
- _____
- ✓ lightweight pajamas
- ✓ short pajamas
- _____
- ✓ flip flops
- ✓ swim shoes
- ✓ sandals
- ✓ summer accessories





WHAT TO SELL CLOTHING

ALL SEASON

Item Limits: At this time, we do not limit by type or category the number of clothing items you can bring to the sale, but please keep in mind that seasonally appropriate items tend to sell best. Our goal is to help you maximize your sales!

Short and long-sleeved items: onesies, shirts, dresses



Leggings long pants, jeans shorts, skirts



All pajamas sleepers sleep sacks



Shoes, boots rain boots Crocs, sandals



Jackets, coats sweatshirts, sweaters accessories



Swimsuits lifejackets



ALL holiday outfits costumes dress up..



NO THANK YOU ITEMS

There are some items we know sell better at certain times of the year.

In Florida we are fortunate to be able to wear warm weather clothes almost year-round, but please bring only those items that your children would likely wear within the next six months -- keeping in mind upcoming holidays.

During the Fall/Winter months, some families make trips to visit friends and family in colder climates, and those items are more appropriate for our Fall/Winter sale.





WHAT TO SELL OTHER ITEMS

ALL YEAR

Safety First: All items must meet safety standards. Please check for recalls and be sure all safety straps are included.

Plates, cups, utensils



NEW nipples, pacifiers
bottles with nipples
removed



Character or
animated stuffed
animals



Soft infant toys WITH
sound/rattle



Cribs, toddler-twin beds
bed rails, co-sleepers
bassinets



BOOKS: Soft, board,
picture, chapter,
educational, tween
ITEM LIMIT: 100



DVDs: Rated
G, PG, PG-13 only



NO THANK YOU ITEMS

There are some
items we know we
cannot sell, no
matter what the
season due to safety
concerns.

- X formula
- X food
- X medicine

- X USED nipples
- X USED pacifiers

- X basic stuffed animals
- X basic soft baby toys

- X drop-side cribs
- X crib bumpers
- X baby wedges
- X full+ size beds

- X adult books
(parenting/maternity
books are OK)
- X cookbooks

- X R-rated DVDs
- X adult content DVDs
- X VHS tapes
- X CDs

QUESTIONS? PLEASE CONTACT TRACYJOHNSON@JBFSALE.COM





WHAT TO SELL LARGE ITEMS

ALL YEAR

These items are a "YES!" at any of our sales (and they usually sell well)!

Safety First: All items must meet safety standards. Please check for recalls and be sure all safety straps are included.



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ITEMS WE DO NOT ACCEPT

Due to safety concerns/risks, the following items are not accepted at any JBF Sales.



Homemade Masks

Due to safety risks and concerns, only factory-sealed masks or face coverings can be sold at JBF sales.



Incline Sleepers

Due to risk posed to infants, incline sleepers can no longer be accepted at Just Between Friends sales. A notice was provided by the CPSC on November 11, 2018 in which these sleepers were deemed unsafe after repeated incidents of infant suffocation.



Cribs made before June 28, 2011

All Cribs made before June 28, 2011 are no longer considered safe for infants—that includes all dropside cribs as they pose significant risks to infants. They cannot be sold or donated.

For cribs manufactured on or after June 28, 2011, a completed **Crib Waiver** is Required.



Crib Bumpers

All types of Crib Bumpers are no longer considered safe for cribs. These will not be accepted or sold at Just Between Friends Sales.

**DON'T FORGET TO CHECK THE JBF SAFETY WEBSITE FOR ALL
RECALL INFORMATION AT [HTTPS://SAFETY.JBFSALE.COM](https://safety.jbf.sale.com)**